



January 9, 2026

**AWARD NOTICE
BL018-26
Provision of Maintenance, Repair, and Programming Services for
Jail Electronic Control Systems on an Annual Contract**

Pursuant to the bids received on December 22, 2025 for BL018-26 Provision of Maintenance, Repair, and Programming Services for Jail Electronic Control Systems on an Annual Contract the bid has been awarded to Unique Security, Inc. in the amount not to exceed \$627,750.00. Please note the enclosed tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Chelsey Ward".

Chelsey Ward, CPPB
Purchasing Associate III

CW/bc

Enclosure

BL018-26

Provision of Maintenance, Repair, and Programming Services for Jail Electronic Control Systems on an Annual Contract
 Sheriff's Office

			Alscan, Inc. (OC)		Cornerstone Detention Products, Inc. (OS)		Unique Security, Inc. (OS)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
FLAT RATE FEES FOR ANNUAL INSPECTIONS								
1	Flat Rate Fee for Preventative Maintenance	4 EA	\$330.00	\$1,320.00	\$10,380.00	\$41,520.00	\$1,375.00	\$5,500.00
RATES FOR REPAIR AND PROGRAMMING SERVICES								
2	Hourly Rate for Software Programmer	700 Hours	\$125.00	\$87,500.00	\$187.50	\$131,250.00	\$110.00	\$77,000.00
3	Emergency Hourly Rate for Software Programmer	350 Hours	\$187.50	\$65,625.00	\$250.00	\$87,500.00	\$140.00	\$49,000.00
4	Hourly Rate for Engineer	400 Hours	\$150.00	\$60,000.00	\$187.50	\$75,000.00	\$125.00	\$50,000.00
5	Emergency Hourly Rate for Engineer	200 Hours	\$225.00	\$45,000.00	\$250.00	\$50,000.00	\$175.00	\$35,000.00
6	Hourly Rate for Service Technician	1,000 Hours	\$115.00	\$115,000.00	\$125.00	\$125,000.00	\$90.00	\$90,000.00
7	Emergency Hourly Rate for Service Technician	200 Hours	\$172.50	\$34,500.00	\$187.50	\$37,500.00	\$120.00	\$24,000.00
8	Telephonic Support	150 Hours	\$125.00	\$18,750.00	\$95.00	\$14,250.00	\$65.00	\$9,750.00
9	Parts for Repairs (not to exceed 15%) will be billed at % above cost	250,000 Dollars	15%	\$287,500.00	15%	\$287,500.00	15%	\$287,500.00
			TOTAL	\$715,195.00	\$849,520.00		\$627,750.00	
			Will Vendor Hold Pricing Firm? Renewal Option One	5% Increase	5% Increase		10% Increase	
			Will Vendor Hold Pricing Firm? Renewal Option Two	5% Increase	5% Increase		10% Increase	
			Will Vendor Hold Pricing Firm? Renewal Option Three	5% Increase	5% Increase		12% Increase	
			Will Vendor Hold Pricing Firm? Renewal Option Four	5% Increase	5% Increase		12% Increase	

Recommended Vendor:

Unique Security, Inc.
 Attn: Gary Hart
 844 Lagoon Commercial Blvd
 Montgomery, AL 36116
 Phone: 334-239-8343
 Fax: 334-239-8368
Ghart@uniquesecurityinc.com